



aFit Staffing, Inc, (aFit) is a

- local WBE-certified Indiana company with proven ability to locate talented resources to leverage and grow their skills on important client projects
- investment in the Indianapolis community and local presence
- previous experience (strength in listening) of owner Julie Phillips providing executive oversight on dozens of projects across North America in projects of varying size and complexity

aFit is committed to be an ethical, responsive, and results-driven company providing information technology and consulting services. aFit has experience in successfully completing business and systems implementation and consulting projects and providing quality personnel for a variety of projects, mostly in the public sector. Over the years, aFit has developed a breadth of experience across a spectrum of clients. We have a reputation for listening to our clients, adapting projects, and following through on commitments. As an example of the various projects aFit has been involved with, below we provide a graphic of the logos of our clients followed by a description.

 Ivy Tech	 Indiana Department of Child Services	 Indiana Family and Social Services Administration	 Indiana Office of the Auditor
 Indiana Bureau of Motor Vehicles	 Indiana Secretary of State	 Indiana State Department of Health	 Indiana Department of Environmental Management
 City of Indianapolis	 Indiana Office of the Attorney General	 Missouri Department of Revenue	 Accenture
 MDWise	 Indiana Office of the Lieutenant Governor	 JJH Consulting	 eImagine
		 Business & Decisions	 Revelant

AFIT Staffing, Inc.

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- At the **Indiana Office of Technology (IOT)**, aFit is currently providing project management, business process mapping and assessments, requirements gathering and prioritizing, and working in partnership with another local vendor, Revelant, to implement Salesforce for a variety of business needs at the **Indiana Department of Homeland Security**, the **Indiana Office of Community and Rural Affairs**, the **Indiana Destination Development Corporation**, the **Indiana Department of Natural Resources**.
- At the **Indiana Lieutenant Governor's Office**, aFit provided executive oversight, project management, business analysis, and testing for the Salesforce-based Grants Management System. As part of this work, aFit collaborated with the Lieutenant Governor's Office Family of Business Agencies to assess the grants management operations for three agencies. This included assessing current business processes, identifying opportunities to improve grants management and automate workflows, gathering requirements, and ultimately supporting the implementation of a new Grants Management System in collaboration with Revelant.
- At the **Indiana Department of Child Services (DCS)**, aFit provided project management expertise to support the DCS PMO with business process mapping and assessments, requirements gathering, and identifying opportunities for automation, in addition to supporting the overall management of the DCS project which involved technologies for document management, web, mobile and desktop operating systems. aFit also provided a resource to perform Child Support legislative review and assistance in Federal Advanced Planning Document (APD) writing.
- For **MDwise**, aFit is providing Salesforce support for Marketing Cloud as well as consulting and technology services to support claims payment and processing and healthcare technology services.
- For **Accenture**, aFit has partnered as the WBE on multiple projects to support business and technology analysis, requirements gathering, process mapping, workflow automation, and systems implementation. Examples include:
 - Assessing the operations of the **Indiana Auditor of State** and **Department of State Personnel**, making recommendations, gathering requirements, and supporting the upgrade of the HCM and Payroll system to PeopleSoft
 - Assessing the operations of the **Indiana Department of Child Services**, making recommendations, gathering requirements, and supporting the Department in implementing a Salesforce-based case management system for Child Welfare
 - Provided technical architecture expertise for a business and technology architecture strategy project for the **Indiana Bureau of Motor Vehicles**



- Supported the development for the Missouri Department of Revenue Chatbots project automating help desk for taxes
- For **eImagine**, aFit has provided executive oversight and support on multiple projects including:
 - **FSSA Office of Medicaid and Policy Planning** – an Indiana Digital award-winning project (Enterprise Resource Management Administration) built on Salesforce to streamline administrative and operational workflows for the Division
 - **FSSA Division of Aging** – a Care Management for Social Services case management solution built on Microsoft Dynamics to enable improved outcomes for seniors in need of State assistance
 - **Secretary of State** – a Securities Division enterprise case management build on Microsoft Dynamics, streamlining administrative and operational workflows
 - **Indiana State Department of Health** – a mobile application for pregnant women, “Liv”, to reduce the infant mortality rate in the State of Indiana
 - **Indiana Department of Environmental Management**, Office of Attorney General, and the City of Indianapolis – a SharePoint migration with new and improved workflows
 - **Indiana Department of Veteran Affairs** – a Salesforce-based solution to provide automation in the intake and management of applications for the Military Family Relief Fund and the Indiana National Guard Relief Fund
- For **Business and Decisions/Mi-Case**, aFit is providing project managers and business analysts on the initial phase of the Offender Management System for the Indiana Department of Corrections and will be adding additional staff such as developers and testers during implementation.
- For **Ivy Tech**, aFit, as a subcontractor to JJH Consulting, conducted a current state assessment, reviewed existing Finance, HR and Student ERP solutions, held listening sessions across the organization, analyzed operational functions, identified opportunities for efficiencies and optimization, and created a roadmap. This included conducting quality assurance interviews with stakeholders to help the delivery team better understand Ivy Tech’s vision and concerns with the overall initiative and with the project. aFit has also recently been awarded work with Collaborative Solutions to implement Workday for Ivy Tech.



- For the **United Healthcare Services** for Hoosier Healthcare Connect for the Indiana Family and Social Services Administration, aFit is providing project support services initially with additional staff being added in future years of this multi-year contract.
- For the **Hoosier Lottery**, aFit is performing business process analysis and recommending automation for the Retailer License Renewals.
- aFit is the WBE partner to Deloitte for a recently awarded project with **FSSA Office of Early Childhood and Out-of-School Learning** and will be providing a variety of technical roles.

Overall, aFit has experience in public sector and commercial clients in contracts and is certified as WBE in Indiana for providing strategic planning consultation services, project management, management advisory services, education and training services, software coding and development services, systems analysis services, information technology consultation services and service delivery, management and business professional and administrative services, and database administration services.

aFit is certified by the States of Indiana, Missouri, New Jersey, Kentucky, Virginia, and Tennessee and the City of Indianapolis/Marion County as a local Woman Business Enterprise (WBE). aFit's owner and President, Julie Phillips, has over 27 years of managing business and system implementation and consulting projects for public sector clients across the United States and specifically in Indiana. She has experience overseeing hundreds of millions of dollars in contracts and working with teams large and small to create improved outcomes for clients.